

CASE STUDY

Employ Milwaukee uses outcomes-focused software to gain deeper insights, amplify impact, and diversify funding.







Employ Milwaukee is a workforce development board that coordinates career services through funded partners for specific populations in the greater Milwaukee, Wisconsin area. Staff work to provide adults and youth with the knowledge to make informed career decisions, gain skills, find work, and move up in their careers—ultimately leading to economic self-sufficiency. Employ Milwaukee provides

employment training through one-stop career centers where participants can access multiple programs and receive various services all in one place. The agency aims to develop workforce solutions that promote regional economic growth and employment opportunities for all job seekers.

While the agency was seeing significant growth, Employ Milwaukee program leaders wanted to gain a deeper understanding of program performance to determine how they could be more successful and, in turn, empower their participants to succeed even more.

To truly understand program performance, Employ Milwaukee's Workforce Investment Board (WIB) leaders needed an innovative set of outcomedriven tools that connect with the state reporting system and allow collaboration between programs and providers to track results effectively. Employ Milwaukee turned to Bonterra Program Management (formerly Social Solutions) to accommodate their wide-range data tracking and reporting needs so that the agency could advance from counting outputs to demonstrating outcomes.



With Bonterra Program Management's Case Management solution, Employ Milwaukee can measure outcomes to inform decisions, apply best practices, and demonstrate impact.



Moving beyond outputs to increase and diversify funding

Bonterra Case Management enables Employ Milwaukee to develop a robust, single-software solution capable of coordinating service delivery and aggregating reporting for nearly 70 funded entities. The technology allows the agency to provide evidence-based data for funders and drastically reduces the time staff members spend on data entry and administrative tasks. "Bonterra Program Management's solution helps us reduce the ramp-up time for new programs drastically—what used to take us a year or more now takes our agency weeks," said Bruce Wantuch, data manager at Employ Milwaukee.

Bonterra Program Management has helped Employ Milwaukee streamline operations and utilize historical data to anticipate where dollars have the most impact and identify the community's unmet needs. To determine how to allocate funding for each participant, Employ Milwaukee can now tie funding streams to services received. These capabilities allow Employ Milwaukee to drive results, improve service delivery, and diversify, increase, and manage funding more effectively.



Diversification of funding



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At a glance:

Employ Milwaukee uses Bonterra Program Management solutions to manage:

1 in 6

City of Milwaukee residents received employment training services

1,786

youth-obtained summer jobs

3,671

job seekers found employment after receiving services

92%

employer retention rate maintained

Empowering tracking functionality

Within Bonterra Case Management, staff can track the services received for each participant and determine funding and reporting needs. This is especially important as co-enrollment between multiple funding streams becomes more common among Employ Milwaukee participants. This functionality empowers Employ Milwaukee to stand out to funders. They can provide specific reports detailing how their dollars have been used and show the success rates of funded participants from day one.

Demonstrating outcomes to amplify impact

By exploring their data-driven outcomes, Employ Milwaukee can manage resources more effectively and enhance service delivery. At times, they have had to contend with unstable funding and Workforce Innovation Act (WIA) dollars being cut or delayed, resulting in limited resources for programs. In those instances, Employ Milwaukee uses historical information to determine which training sessions and sectors provide maximum impact per dollar and allocate resources to those areas first.

In one case, a GED program offered in conjunction with Milwaukee Public Schools, which allows GED candidates to receive a standard high school diploma, was fully funded but inadequately attended. Rather than returning unused dollars or failing the contract, Employ Milwaukee was able to identify the need to boost attendance and provide logistical resources to turn the program around and make it a success.





The future is bright with Bonterra Program Management.

Equipped with the right technology solutions, the team at Employ Milwaukee are now better positioned to allocate funds to drive the most impact. Bonterra Program Management is proud to help Employ Milwaukee empower its participants with valuable opportunities while also amplifying economic growth and inspiring real change in their communities.

> Ready to create lasting social change? Visit our website to contact us or to request a demo.



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