Overcome grantmaking challenges: nonprofit matching

How Bonterra's Grants Management software can help funders find, vet, and connect with nonprofits that match funding priorities and eligibility criteria.

Partner with nonprofits that match your corporate values

Building sustainable, lasting partnerships is critical for corporations and nonprofit organizations alike. For corporations to deliver the most impactful support, they need to understand the needs of their grantees and trust that funds will be used effectively and efficiently. Similarly, nonprofits depend on these relationships to secure reliable funding, promote their mission, and recruit new volunteers.

For grants administrators, finding the right nonprofit partners is easier said than done. Searching for and vetting organizations is often a manual, time-intensive task for teams who are already overextended. When you partner with Bonterra, our **Grants Management** software will make it easier than ever to discover, vet, and connect with eligible, aligned nonprofits.

The problem

To successfully connect with potential partners, corporations need a way to seamlessly find organizations that meet eligibility criteria and align with their values. Nonprofits also need an easy method to search for grant opportunities they are eligible for and manage multiple relationships with their corporate partners.

Today, most grantmaking solutions are hyper-focused on managing processes, not facilitating charitable partnerships. As a result, grants administrators often rely on third-party tools to find nonprofits that align with funding priorities and business objectives. This increases the administrative workload for your teams and reduces time that could otherwise be spent on strategy and impact.

The solution

Your grantmaking teams need purpose-built software for building and managing relationships with grantees. **Bonterra's Grants Management solution** provides access to the industry's largest network of pre-vetted nonprofits, helping corporate funders find organizations that align with their stated values and goals.

Here's how our software helps connect corporations and nonprofits:

- Gain access to Bonterra's network of 160,000 vetted U.S.-based nonprofits and benefit from our rapidly expanding set of direct relationships

- Search and discover nonprofits based on standardized characteristics, including causes supported, leadership demographics, and impact score, allowing you to easily find nonprofits that match your corporation's values

- Receive AI-based recommendations for nonprofits to connect with based on the funder's stated goals, focus areas, and eligibility criteria

- Reduce administrative work for both grantmakers and grantseekers through a single organization record that includes banking details, cause overviews, 501(c)(3) status, and more

Bonterra

Grants management software for leading corporations

$8B+
in annual grants awarded
to nonprofits

14%
of all nonprofits have received funding
via Bonterra Grants Management

25%
of all corporate giving is
supported by Bonterra

50+
of the Fortune 100 are
supported by Bonterra

When corporations and nonprofits can establish trust and build lasting relationships, the possibilities for corporate philanthropy are limitless. At Bonterra, our Grants Management solution is purpose-built to make it easier than ever to find potential partners that meet your business' goals, establish trust, and facilitate ongoing collaboration.

Schedule a demo