# Overcome grantmaking challenges: complex workflows

Learn how Bonterra Grants Management can increase efficiency across review and approval workflows, minimizing manual work and accelerating funding.

# Streamline workflows for maximum efficiency

For grants administrators, review and approval workflows are a key piece of the grant lifecycle, involving specific data, approvers, and stages. But without the right software in place, grants workflows can become highly complex, leading to bottlenecks and straining your team's valuable time and resources.
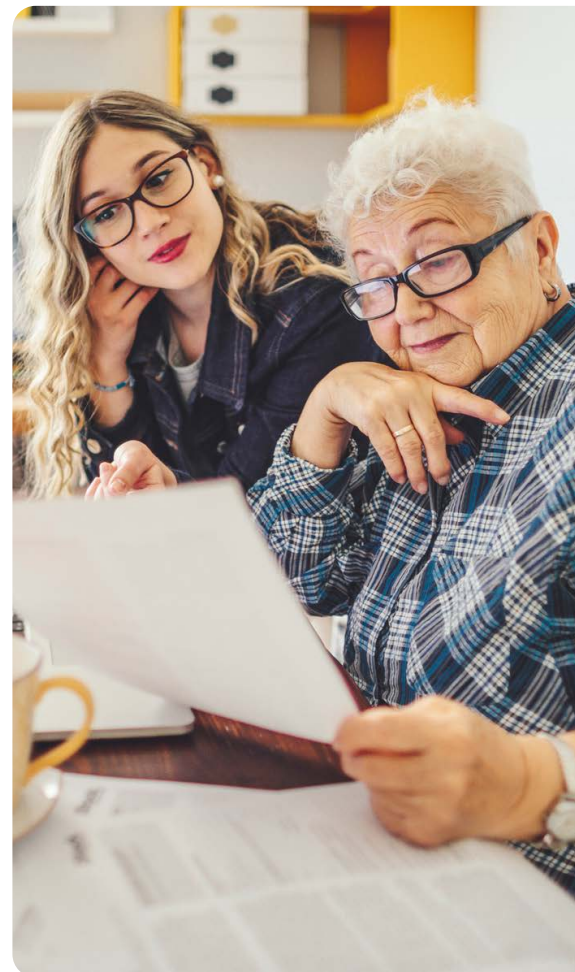
When you partner with Bonterra for grants management, our team of experts will work alongside you to review your current processes and identify opportunities for simplification and automation. As a result, you'll deliver funds to nonprofits faster and easier than ever before.

**Learn more about Bonterra Grants Management**

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# The problem

Grants administrators tasked with managing review and approval workflows face inefficiencies and manual work, limiting their ability to focus on strategy and impact. Here are their four biggest challenges:

**1** **Complex processes:** Your grantmaking programs are likely unique to your company, resulting in highly complex and tailored processes. Unfortunately, having too many application questions, approval steps, and users involved can lead to frustrated grantees, overworked staff, and lost opportunities, straining critical relationships with nonprofits.



**2** **Manual workflows:** Review and approval processes that are managed manually in spreadsheets and emails are error-prone and can create additional administrative work for teams who are already overextended. Manual processes are also at higher risk for errors, bottlenecks, non-compliance, and delayed disbursements.

**3** **Evolving regulatory requirements:** During the review and approval process, your teams are tasked with ensuring that privacy and compliance requirements are being met. But when regulations are subject to change from country to country, this process can be tedious and time-consuming if it's handled manually. Plus, your company likely has standard operating procedures (SOPs) that need to be followed, adding an additional layer of requirements to an already complex process.



**4** **Rigid software:** Grants management solutions that are too rigid prevent grantmakers from creating experiences that meet their unique needs. Because of this rigidity, grant workflows can become excessive or insufficient based on the program's level of complexity. For example, the requirements for a U.S-based community reinvestment program are much simpler than those of an international medical grant program, and the same workflows couldn't be applied across both programs.

# The solution

Bonterra Grants Management is designed to minimize manual work and increase granting efficiency, making funding easier for grants administrators and freeing up critical time for nonprofits. Here's how:

- Partner with Bonterra's team of industry experts to review your processes and identify opportunities for optimization, transforming your entire lifecycle for maximum efficiency.

- Build workflows that meet your company's unique needs and can scale with you as your programs evolve.

- Accelerate review and approval steps with automated nudges and end-to-end visibility at each stage of the application process.

- Manage risk with customized user permissions, air-tight organization vetting, and audit trails.

- Grow and sustain nonprofit partnerships with native communication, impact reporting, and payment tools.



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# Grants management software for leading corporations

## $8B+
in annual grants
awarded to nonprofits

## 14%
of all nonprofits have received funding
via Bonterra Grants Management

## 25%
of all corporate giving is
supported by Bonterra

## 50+
of the Fortune 100 are
supported by Bonterra



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Bonterra Grants Management has streamlined our operations by providing a centralized platform where users can easily track every step of the process and manage all our data. Having alternate approvers in the workflow has been a game-changer for our team. For instance, if someone is on vacation or leaves the company, applications are automatically rerouted to another reviewer, ensuring continuous progress."

— Bill Schwarz, digital product manager and program owner, Sanofi

With the right grants management software, you can reduce manual work and increase efficiency for your team and your nonprofit partners, strengthening these critical partnerships.  As your partner in grantmaking, Bonterra will work alongside you to build a platform that is tailored to your business needs today but can scale with you as you grow.

Ready to see if Bonterra is right for you? **Schedule a demo** with one of our experts.